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FOR ADDITIONAL INFORMATION
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Inc. Magazine Names Truant Construction Managers One of America's 500 Fastest-Growing Private Companies

Only Massachusetts Construction Firm on the Inc. 500 List

CAMBRIDGE, Mass. - Marc Truant & Associates, Inc., award-winning construction managers, has earned a place on the 2006 Inc. 500 list, *Inc.* magazine's 25th annual ranking of the fastest-growing private companies in the country. Ranked No. 282 on the list, the firm owes its recent growth to the implementation of new business methodologies and its exceptional customer service.

"If you want to find out which companies are going to change the world, look at the Inc. 500," said *Inc.* Editor Jane Berentson. "These are the most innovative, dynamic, fast-growth companies in the nation, the ones coming up with solutions to some of our most intractable ills, creating systems that let us conduct business faster and easier, and manufacturing products we soon discover we can't live without. The Inc. 500 list is *Inc.* magazine's tribute to American business ingenuity and ambition."

Marc Truant & Associates, Inc.'s recent revenue growth is due in part to large institutional and residential projects; over the years Truant has developed long-term relationships with major institutional clients such as Harvard University and MIT as well as with Boston's elites, whose homes they have built. President Marc Truant elaborates, "We are professionals who collaborate with owners and architects to build long-lasting relationships and long-lasting buildings. Recently we've implemented a number of new techniques that accelerate the building process while improving quality. Methodologies such as Lean Construction and new technologies such as Building Information Modeling will dramatically change the design and construction industry over the next ten years. There will be more thoughtful planning and fewer costly mistakes resulting in greater value for owners."

Inc. magazine reports that "what's cool" about Truant Construction is the company's support for "green" design and sustainable construction. The firm recently completed a large custom residence in Newton, Massachusetts that was designed and built according to Leadership in Energy and Environmental Design® (LEED) guidelines. A number of "green" technologies and materials were used, including high-efficiency condensing boilers for in-floor radiant and panel heat, a photovoltaic system and reclaimed wood from building and industrial salvage.

***Inc.* Methodology**

The 2006 Inc. 500 list measures revenue growth from 2002 through 2005. To qualify, companies had to be U.S.-based, privately held, independent - not subsidiaries or divisions of other companies - as of December 31, 2005, and have at least \$600,000 in net sales in the base year.

Hottest Regions for Fastest-Growing Companies

Washington, D.C., is the top metropolitan area for the fourth consecutive year, with 43 of the fastest-growing companies, an increase of one over last year. New York City is a close second followed by Los Angeles and Boston, which had 24 companies on the list.

California is the state with the most Inc. 500 companies - 66 (down from 77 last year). Virginia and New York both are home to 34 of the fastest-growing companies, followed by Texas (32) and Massachusetts (28). Marc Truant & Associates, Inc. is the only Massachusetts construction firm to earn a place on the list.

About *Inc.* Magazine

Inc., the only major business magazine dedicated exclusively to owners and managers of growing private companies, delivers real solutions for today's innovative company builders. It provides hands-on tools and market-tested strategies for managing people, finances, sales, marketing and technology.

About Marc Truant & Associates, Inc.

Marc Truant & Associates, Inc. specializes in providing preconstruction planning and construction management services for institutional, residential and commercial clients in the Boston area. Founded over twenty years ago by architect Marc Truant, the company has a commitment to quality, which has garnered the firm a number of awards and a reputation for excellence in both large and small scale building projects. For more information, and to view our project portfolio, visit our new website at www.mtruant.com.

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